

# K·S Connections

May • 2008

Connect to the performance

Kubala·Sosna  
RESEARCH LLC



## INTERNATIONAL SHOWS - MUNICH '08

This was our second year attending the Munich Show, and, we are very proud to say, our first year displaying!

Munich is a very impressive show. It has a lot of the same characteristics of CES, but is much more efficient and convenient.

While it has both large-hall and individual sound room exhibits, both are in the same building along with plenty of easily accessible rest rooms, bistros, sitting areas, and live music. Even the parking is directly below with elevators taking you right to the show. *Very different* than the hassles of CES in Las Vegas.



**WOD Audio - Munich '08**  
**Kharma 1E; Continuum Caliburn;**  
**Tenor Amp/ Pre-Amp/ Phono Stage;**  
**Weiss Transport/ DAC; Chord SACD;**  
**All tied together with EMOTION!!!**

We were in two display rooms at MOC. The Primary one was with our Distributor for Germany and Austria (WOD Audio) who used *EMOTION* in a world-class system which sounded truly spectacular.

The second was with another distributor (Acquisitium Magnum of Croatia), who was showcasing Audio Epilog speakers which he distributes throughout Europe.

Munich has become one of the top shows in the World, with industry people coming from literally everywhere to attend. We are proud to now be a part of it.

Thank you Werner!!

## IS IT ABOUT "THE GEAR" OR PEOPLE?

I was going through the pictures from Munich, when I stopped at the one to the right. The beautiful girl, Tara, is the daughter of Werner and Manuela of WOD Audio.

We have talked before about how we feel blessed by what has happened for us in this wonderful hobby that we now call business. By far the most special thing that we have experienced are the friendships we have made with so many people all around the world!

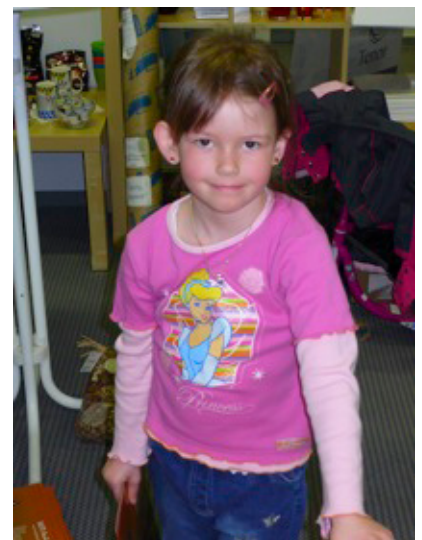
As an example, I met Tara at the Munich Show in 2007. I cannot speak any German, and Tara does

not speak any English. Yet, with a few well-chosen translations by Mom'n Dad, she & I had a great time "playing together" at dinner.

As I planned my trip this year, I looked forward to seeing Tara again. it warmed my heart to be greeted with the smile you see on her in the picture! Made my day!

So do not ever think it is about the equipment, that is just what we do. *It is ALL about PEOPLE!!*

To all our new friends, we look forward to seeing you again soon!!



**"Princess" Tara**  
**It is ALL about PEOPLE!!**

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